

11. By what percentage has your payroll increased or decreased over the last five years (compare 1998 to 1993)?

Payroll has increased by _____% or Payroll has decreased by _____%

If your payroll stayed about the same, check here: _____

If you were not in business in 1993, check here: _____

12. What was your total business tax bill in 1998, or your most recently completed fiscal year (including property, sales and use, excise and income taxes)?

My total tax bill was \$ _____

If you are unable to provide this specific information, you may check the appropriate category below:

_____ Less than \$10,000	_____ \$200,000 - \$249,999
_____ \$10,000 - \$ 24,999	_____ \$250,000 - \$299,999
_____ \$25,000 - \$ 49,999	_____ \$300,000 - \$349,999
_____ \$50,000 - \$ 74,999	_____ \$350,000 - \$399,999
_____ \$75,000 - \$ 99,999	_____ \$400,000 - \$449,999
_____ \$100,000 - \$149,999	_____ \$450,000 - \$499,999
_____ \$150,000 - \$199,999	_____ More than \$500,000

13. By what percentage has your business tax bill increased or decreased over the last five years (compare 1998 to 1993)?

Tax bill has increased by _____% or Tax bill has decreased by _____%

If your business tax bill stayed about the same, check here: _____

If you were not in business in 1993, check here: _____

14. How much total acreage does your company currently occupy? _____ acres

How much of that land do you actually use for your company's business? _____ acres

15. Below is a list of some of the issues currently facing our industry. Please check the **three** issues that are most important to you:

_____ Professional standards

_____ Lack of qualified labor

_____ Government regulation / legislation

_____ Lack of perceived value of green industry goods and services

_____ Marketing

_____ Deer damage

_____ Insect and disease management

_____ Other (please specify): _____

Thank you for your participation in this survey.

Please return the survey by **October 30, 1999**, in the enclosed envelope to:

Plant & Soil Science Department

Hills Science Building

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