Rhode Island

$279 million
and Growing

Environmental Horticulture is Many Types of Businesses

58% Landscape Services
42% Retail Sales
39% Wholesale Production, Sales
12% Other Sales, Services

Environmental Horticulture - a Major Sector of Agriculture in Rhode Island
Over 540 firms are in this industry.

These firms include:
- **production**: nurseries, greenhouses, herbs, cut flowers, turfgrass
- **retail**: garden centers, florists
- **landscape services**: landscape design, installation, maintenance; lawn care; tree care

Most firms are involved in more than one of these activities.

Firm distribution by income

- Over $1 million: 10%
- Under $25,000: 9%
- $25 - $100,000: 21%
- $100 - $250,000: 23%
- $250,000 - 1 million: 37%

The Environmental Horticulture Industry is Growing!
Between 1993 and 1998, income grew by $72 million.

- Over 360 firms increased their incomes, an average 76% per firm.
- More than 50 new firms were started during the past five years.
The Environmental Horticulture Industry Produces Plants
Plant production generated $140 million.

The estimated $209 million in plant sales include:

- $117 million from plants produced totally by the seller
- $23 million from young plants (“pre-finished”) and grown further prior to selling
- $69 million from “finished” plants bought for resale, either wholesale or retail

Environmental Horticulture Provides Employment
At least 8,400 have careers in this industry. An additional 2,400 employees are needed.

- 2,700 new jobs were created over the past five years.
- This industry paid $153 million towards employees in 1998.
- An average 98% more was spent on labor than in 1993, by over half of the businesses.

More facts on Environmental Horticulture in Rhode Island

- The majority of income (76%) came from sales and services within the state.
- This industry paid $20 million in taxes. Over half the firms paid an average 39% more than in 1993.
- This industry is keeping over 21,700 acres in agriculture, over 5,200 of which is open space.